

Date:	Reference No.:	Agenda Item No.:
11/9/2012		08.01.

Subject: Approval of Project Development Agreement with Siemens Industry, Inc. for the Guaranteed Energy Savings Project

Summary of Request:

Staff has negotiated a Project Development Agreement with Siemens Industry, Inc. for a guaranteed energy savings contract. Siemens will now begin the process of developing a project that will save dollars through efficiencies or energy conservation and prove that those projects will generate enough new revenue or savings to pay the costs of construction or implementation. Siemens will look at three main areas which include water meters, pumping stations and Waste Water Treatment Plant and Town facilities. It is important to note that during this development phase, that if they cannot find projects that are self funding, then the Town will not owe any of the proposed fees. The fees in the amount of \$331,700, if an approved self funding project is not found, will not be owed by the Town. The fees will only be paid upon an agreement for a project and will be included in the cost of those projects. This phase will take 180 days to accomplish and if a project is identified, then the Town will enter into a Performance Contracting Agreement.

Financial Summary:

Budget Funds Available If Yes, Amount

Yes No N/A

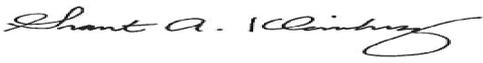
	Line Item Name	Line Item Number
Budget Fund Information:		

Recommend Bid/Contract Amount: N/A

Estimated Project Costs: (whole numbers)	Architecture/Engineering	N/A
	Construction/Procurement	N/A
	Contingency	N/A
	Miscellaneous Costs	N/A
	TOTAL ESTIMATE	N/A
	Future Expenses (if any)	N/A
	Revenue Generated (if any)	N/A

Department Head Approval:

Date:

Assistant Town Manager Approval:		
Date:		
ATM Comments:		
Supporting Documentation:		
Project Development Agreement, Exhibit A Project Criteria		
Action Requested:		
Approval of Project Development Agreement with Siemens Industry, Inc. for the Guaranteed Energy Savings Project.		
Town Manager Approval:		
Date:		11/9/2012
TM Comments:		

We have been working on this project since May 2011 and have come to the point where we have made our choice of contractor (Siemens Industry, Inc.) and have now created the required Project Development Agreement, which has been reviewed and approved by the Town Attorney I recommend approval of the agreement.